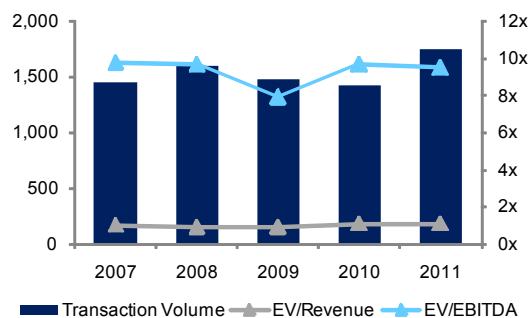


Overall M&A activity within Transportation and Logistics sector rebounded by 23.0% over the last twelve months ending June 30, 2011 with 1753 deals reported compared to 1425 deals completed during the same period last year. Median Enterprise Value ("EV") multiples were at 1.1X Revenue and 9.5X EBITDA.

**QUARTERLY TRANSACTION METRICS**

Aggregate Industry Metrics	Q3 '10	Q4 '10	Q1 '11	Q2 '11
M&A - United States Domestic	36	32	41	38
M&A - Cross Border Global	390	449	379	388
Median EV/EBITDA	8.8x	8.9x	9.3x	13.7x
Median EV/Revenue	0.8x	1.1x	0.9x	1.9x
Median Value (\$MM)	\$11.9	\$10.2	\$11.8	\$13.7
<b>Sub-Sector Transaction Totals</b>				
Airlines, Airfreight Logistics	127	126	113	99
Marine	72	92	78	90
Railroads	64	65	55	47
Transportation Infrastructure	66	65	67	83
Trucking	97	133	107	107

**LTM TRANSACTION METRICS AS OF 06/30**



Based upon Mosaic Capital research. Includes all companies with operations in a particular subsector. Valuation multiples include public transactions and premiums for control, which can vary significantly between public and private companies. Private company transactions also typically include valuation discounts for limited liquidity due to a lack of a public market.

**About Mosaic Capital**

Since 1989 Mosaic Capital LLC has assisted owners and managers of private and public middle market companies with the institutional private placement of debt and equity, mergers and acquisitions, valuations and strategic advisory services. Mosaic Capital is the California representative office of IMAP, a global organization of leading merger and acquisition advisory firms located in 30 countries. IMAP firms have completed more than 2,000 transactions exceeding \$60 billion in transaction value since 2000, and are ranked 4th worldwide in the Thomson Reuters league tables for 2010. The private placement of debt and equity is provided through our affiliate Mosaic Capital Securities LLC (member FINRA/SIPC).

Mosaic Capital is active in the following sub-sectors within the Transportation and Logistics sector. We are available to discuss trends within these sub-sectors with owners and management teams, as well as their advisors.

**Trucking, including:**

- Local and Long-Distance General & Specialized Freight Trucking
- Commercial & Household Goods Moving Services
- Intercity, Rural, School & Bus Charter Transportation Services
- Taxicab, Limousine, Carpool and Vanpool Operations
- Ambulance and Special Needs Transportation Services

**Airlines, Airfreight & Logistics, including**

- Commercial Airlines & Air Courier Services
- Private Bus, Aircraft & Chartered Freight Air Transportation
- Helicopter, Rescue & Safety Aircraft Services
- Mail/Ground Courier, Packing, Crating, Loading & Unloading
- Freight Auditors & Tariff Consultants
- Public, Farm & Personal Storage and Warehousing Services
- Refrigerated & Nonrefrigerated Warehousing/Storage

**Railroads, including:**

- Commuter, Sightseeing & Line Haul Operating Rail Systems
- Locomotive & Electronic Trolleys
- Locomotive Fuel, Lubrication and Coolant Pumps
- Railway Truck Maintenance, Switching & Terminals

**Marine, including:**

- Ferries, Sightseeing, Sailboats & Motorboats
- Cargo Containers, Tankers & Barges
- Fishing, Dredging, Safety & Rescue Craft

**Transportation Infrastructure, including:**

- Air Traffic Control, Cleaning Maintenance & Repair
- Marine Cargo, Floating Dry Dock, Dock Pier Services & Operations
- Towing, Tugboat & Marine Salvage Services

**MERGERS & ACQUISITIONS - FINANCING - VALUATION**

For more information contact Gordon Gregory, Garry Michael Kann or Stan Deakin at 310.432.6777

or visit our website at [www.mosaiccapital.com](http://www.mosaiccapital.com)  
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